

October 3, 2003

Bob Schmitt, President
Twin Cities Advantage
660 Virginia Shores Circle
Excelsior MN 55331

Dear Bob:

Please feel free to use this as a letter of recommendation in your new business venture.

I have worked with you as our contact with IKON for many years. Your willingness to hear our issues and ability to explain what was best for both LarsonAllen and IKON was exceptional. It allowed our relationship to move into a very "honest and trusted business relationship."

We tried many things, a few did not work, but our confidence in you and how you handled each situation was important for IKON and LarsonAllen to get the most we could out of the opportunities we had together.

Best of luck in your new venture. I will try to keep in contact and hope you will do the same.

Sincerely,

Chas J. McElroy, CPA
Managing Principal – Quality
(612) 376-4700
cmcelroy@larsohallen.com

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